

# Commercial Credit Information

Incitec Pivot Limited  
ABN 42 004 080 264  
Level 8, 28 Freshwater Place  
Southbank Victoria 3006  
Australia



**Incitec Pivot Limited**

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## 1. Commercial Credit Information

Thank you for your interest in becoming a supplier to Incitec Pivot Limited (IPL), Dyno Nobel Asia Pacific Pty Limited (DNAP).

For the purpose of assisting supplier's to create a credit account for any of the IPL Group of companies, suppliers are advised that under policy, IPL do not complete supplier credit application forms. Below is the Commercial Credit Information regarding the IPL group of companies that we trust will be sufficient for this purpose.

## 2. Incitec Pivot Limited

### 2.1 ABN 42 004 080 264

- (a) The following information is provided for prospective vendors to assist as a basis for extending credit to Incitec Pivot Limited.
- (b) It is the corporate policy of Incitec Pivot Limited:
  - (i) Not to complete or sign a Vendor account application forms;
  - (ii) Not to provide personal, secretary or director guarantees;
  - (iii) To conduct business on 62 days from end of month of invoice date trading terms.
- (c) Company Information can be found online at <http://www.incitecpivot.com.au>

### 2.2 Ownership

Incitec Pivot Limited is a public company, listed on the Australian Stock Exchange. It was created with the merger of Pivot and Incitec Fertilizers in 2003, and has roots going back to the early part of last century. Incitec Pivot Limited expanded significantly in 2006 with the acquisition of Southern Cross Fertilisers Pty Ltd and the exit from the Orica group. In June 2008, the group expanded further with the integration of Dyno Nobel. Incitec Pivot was admitted to the S&P ASX 50 index in September 2008.

### 2.3 Product Range

- (a) Incitec Pivot Limited is a fertiliser manufacturer and importer, which has operations across Australia.
- (b) Incitec Pivot's product range includes urea, ammonium phosphates, single superphosphate and anhydrous ammonia.

### 2.4 Distribution

- (a) Incitec Pivot Limited has a comprehensive distribution network of business partners, agents, independents and corporate dealers that are strategically located in rural and regional centres.
- (b) Ammonium phosphate fertilisers manufactured at Phosphate Hill, are also exported from the Townsville Distribution Facility.

## 2.5 Accounts Contact

Incitec Pivot Limited Accounts Payable.

**Phone:** +61 7 3867 9925

**Fax:** +61 7 3867 9500

**Email:** [iplap@incitecpivot.com.au](mailto:iplap@incitecpivot.com.au)

**Postal Address:** PO Box 3559, Tingalpa, QLD 4173.

## 3. Dyno Nobel Asia Pacific

### 3.1 Dyno Nobel Companies

**Dyno Nobel Asia Pacific Pty Ltd ABN 38 003 269 010**

**Dyno Nobel Moranbah Pty Ltd ABN 63 115 650 649**

**Dyno Nobel Moura Pty Ltd ABN 45 080 849 761**

**DNX Australia Pty Ltd ABN 48 001 502 423**

**DNX PNG Pty Ltd**

- (a) The following information is provided for prospective vendors to assist as a basis for extending credit to Dyno Nobel Asia Pacific Pty Ltd.
- (b) It is the corporate policy of Dyno Nobel Asia Pacific Pty Ltd (DNAP):
  - (i) Not to complete or sign a Vendor account application forms
  - (ii) Not to provide personal, secretary or director guarantees
  - (iii) To conduct business on 62 days from end of month of invoice date.
- (c) Company Information can be found online at <http://www.dynonobel.com>

### 3.2 Ownership

- (a) DNAP commenced business in April 1987.
- (b) Dyno Nobel was acquired in June 2008 by Incitec Pivot Limited.
- (c) Dyno Nobel traces its roots back to William Bickford's invention of the Safety Fuse in 1831 and dating back to 1865, Alfred Nobel's packaged nitro-glycerine, which was developed into the patented Dynamite.

### 3.3 Product Range

- (a) Dyno Nobel is a global leader in the commercial explosives industry, with technologically advanced products, services and solutions.
- (b) The services arm of Dyno Nobel – DynoConsult, work in close partnership with Dyno Nobel customers to provide holistic solutions that result in reduced operational costs.
- (c) Dyno Nobel's product range includes emulsions, fuel phase blends, and initiation systems.
- (d) Recent innovations include the NONEL® detonator and our Titan® series of emulsions.

**3.4 Distribution**

DNAP has a comprehensive network of site based personal and equipment at key customer locations throughout Australia, Indonesia and Papua New Guinea. This collaborative approach allows DNAP to better serve our customers.

**3.5 Accounts Contact**

Dyno Nobel Asia Pacific Ltd Accounts Payable

Dyno Nobel Moranbah Pty Ltd Accounts Payable

Dyno Nobel Moura Pty Ltd Accounts Payable

DNX Australia Pty Ltd Account Payable

DNX PNG Pty Ltd Accounts Payable

**Phone:** +61 7 3867 9910

**Fax:** +61 7 3867 9500

**Email:** [dnapap@incitecpivot.com.au](mailto:dnapap@incitecpivot.com.au)

**Postal Address:** PO Box 3559, Tingalpa, Qld 4173